

HA NOI - THANH HOA
BEER JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence - Liberty - Happiness

No: 126/THB_GT
Rgd: Disclosure of a significant change
in profit after tax in financial reporting

Thanh Hoa, October 15, 2025

Attention: - STATE SECURITIES COMMISSION OF VIETNAM
- HANOI STOCK EXCHANGE

- Pursuant to the Securities Law No. 54/2019/QH14 dated November 26, 2019, of the National Assembly of the Socialist Republic of Vietnam
- Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance on guiding the publication of information on the securities market.

Hanoi - Thanh Hóa Beer Joint Stock Company explains the reasons for the more than 10% increase in profit after tax in the reporting period compared to the same period in 2024 in the consolidated financial statements as follows:

Unit: VND

1.Items	Q3/2024	Q3/2025	Increase/(Decrease)
Profit After Tax	5,285,017,116	7,365,730,281	2,080,713,165

Sales revenue increased by VND 13.3 billion compared to the same period in 2024, equivalent to a 3% rise, mainly due to higher sales volume. The decrease in input material purchase prices led to an increase in cost of goods sold that was VND 8.8 billion lower than the increase in revenue. Discounts and promotional expenses rose by VND 5.3 billion in line with the increase in sales revenue.

Financial income decreased, while other income from sales support increased, resulting in a profit growth of VND 3 billion.

The above factors contributed to an increase of more than 10% in profit after tax in the consolidated financial statements compared to the same period in 2024.

To:

- As above,
- Finance department.



Director

Nguyễn Kiên Cường