

**GIA LAI COFFEE  
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM  
**Independence - Freedom - Happiness**

No: 61/2025/CV-FGL

Gia Lai, October 18<sup>th</sup>, 2025

*“Regarding the explanation of the net profit  
after tax difference of 10% or more  
compared to the same period last year”*

**Kind attention: HANOI STOCK EXCHANGE**

Pursuant to Point a, Clause 4, Article 14, Chapter III of Circular No. 96/2020/TT-BTC dated November 16, 2020, effective from January 1, 2021, issued by the Ministry of Finance providing guidance on information disclosure on the securities market, Gia Lai Coffee Joint Stock Company hereby submits an explanation regarding the change of 10% or more in consolidated profit after corporate income tax for the third quarter financial statements ended September 30, 2025, compared to the same period of 2024.

Unit: VND

| Items                                    | The third quarter<br>financial/2025 | The third quarter<br>financial/2024 | Difference    | % increase/<br>(decrease) |
|------------------------------------------|-------------------------------------|-------------------------------------|---------------|---------------------------|
| Profits after<br>corporate<br>income tax | (3,063,983,187)                     | (7,989,552,442)                     | 4,925,569,255 | 61.65%                    |

The Company's consolidated post-tax profit for the third quarter ended September 30, 2025, improved by 61.65% compared to the same period in 2024, mainly due to the following reasons:

Interest expenses in Q3 2025 decreased by VND 190,841,900 compared to Q3 2024, as the Company repaid part of its principal borrowings to both institutional and individual lenders.

Other expenses in Q3 2025 amounted to VND 68,989,245, a reduction of VND 5,276,187,710 from the same period in 2024 (VND 5,286,387,710). The decrease was mainly because, in Q3 2024, the Company had written off residual asset values due to the replanting of certain aged coffee plantations, which were dismantled during that period.

Through this letter, Gia Lai Coffee Joint Stock Company respectfully submits to the Hanoi Stock Exchange an explanation for the increase in consolidated post-tax profit by 10% or more for the third quarter of fiscal 2025 compared to the same period of 2024.

**Recipients**

- Board of Directors,  
Supervisory Board;
- Finance Department;
- Document archive.

**GIA LAI COFFEE JOINT STOCK COMPANY**



**TỔNG GIÁM ĐỐC**  
*Nguyễn Công Tiến*