

HANOI BEER ALCOHOL AND BEVERAGE
JOINT STOCK CORPORATION
HA NOI – HAI DUONG BEER
JOINT STOCK COMPANY

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness

No.: *202*/BHD-TCKT
Ref: profit explanations for the 3 quarter of
2025 financial report

Hai Phong, October 13, 2025

To: - State Securities Commission of Vietnam
- Hanoi Stock Exchange

Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance providing guidance on information disclosure in the securities market, Hanoi – Hai Duong Beer Joint Stock Company (Stock code: HAD) would like to explain the decline of more than 10% in profit as reported in the Company's Q3/2025 financial statements due to the following reasons:

- Intense competition among enterprises in the industry;
- Unfavorable weather conditions for sales and product consumption (frequent storms and heavy rain).

Ha Noi - Hai Duong Beer Joint Stock Company respectfully submit this explanation to your esteemed agencies

Thank you for your attention!

Sincerely!

CC:

- As above;
- Archived: VT, TCKT.

DIRECTOR

Tran Huy Loan