

DANANG JOINT STOCK COMPANY OF BOOKS AND SCHOOL EQUIPMENT

Stock code: BED

Address: 76-78 Bach Dang Street, Hai Chau Ward, Da Nang City

EXPLANATION

**REGARDING THE DECREASE IN AFTER-TAX PROFIT FOR THE FIRST HALF OF 2025
COMPARED TO THE SAME PERIOD IN 2024**

To: State Securities Commission of Vietnam
Hanoi Stock Exchange

The business result for the first 6 months of 2025 of the Company recorded an after-tax profit of VND 1,728,864,330, a decrease of 18.96%, equivalent to a reduction of VND 404,646,126 compared to the same period in 2024 (after-tax profit for the first half of 2024 was VND 2,133,510,456), due to the following reasons:

Regarding revenue and gross profit:

Net revenue from sales of goods and services in the first six months of 2025 decreased by VND 1,342,826,479, equivalent to a 3.82% decrease compared to the same period in 2024.

Most of the product categories with declining sales included textbooks, children's books, various types of stories, office supplies, cultural products, and office leasing services.

Revenue from printed products increased.

Revenue from retail activities of bookstores slightly increased compared to the same period.

Revenue from wholesale sales of textbooks declined.

Due to the above reasons, **gross profit** for the first six months of 2025 decreased by VND 221,395,768, equivalent to a 2.51% decrease compared to the same period in 2024.

Regarding expenses:

Total **selling and administrative expenses** in the first six months of 2025 increased by VND 151,228,866, equivalent to a 2.35% increase compared to the same period in 2024.

The expense items that increased included: electricity, outsourced services, transportation, insurance, etc.

The expense items that decreased included: packaging materials, tools and supplies, fixed asset depreciation, repairs, salary provisions, overtime, etc.

Regarding financial income and other income:

Financial income and other income in the first six months of 2025 decreased by VND 119,534,364, equivalent to a 34.32% decrease compared to the same period in 2024, mainly due to a reduction in term deposits, which led to a decline in interest income.

The above is the Company's explanation of the reasons for the decrease in after-tax profit for the first six months of 2025 compared to the same period in 2024.

Respectfully submitted.

Da Nang, August 06, 2025

Prepared by


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Recipients:

– As above

– Filed: Admin-Finance Department



General Director


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