

REPORT ON CORPORATE GOVERNANCE

Reporting period: The first half of 2025

To:

- The State Securities Commission;
- The Stock Exchange.

- Name of company: **KHANH HOA SALANGANES NEST SOFT DRINK JOINT STOCK COMPANY**

- Address of headoffice: National Highway 1A, Suoi Hiep Commune, Khanh Hoa Province

- Telephone: (0258) 3745601 Fax: (0258) 3745605

- Email: sanestdk@yensaokhanhhoasanest.com.vn/sanvinest@sanvinest.com.vn

- Charter capital: VND 230.000.000.000

- Stock code: SKV

- Governance model: General Meeting of Shareholders, Board of Directors, Board of Supervisors and Board of Management.

- The implementation of internal audit: The Company consistently performs audit activities in full compliance with legal regulations.

I. Activities of the General Meeting of Shareholders

No.	Resolution No.	Date	Content
1	05/2025/NQ-DHĐCĐ-SKV	17/4/2025	<ul style="list-style-type: none">- Approval of the 2024 production and business performance report and the 2025 objectives and plans of the Board of Management;- Approval of the 2024 activity report and the 2025 strategic orientation of the Board of Directors;- Approval of the assessment report on the 2024 production and business performance results by the Board of Supervisors;- Approval of the audited financial statements for 2024;- Approval of the salaries and remuneration for the Board of Directors and the Board of Supervisors for 2024, and the plan for 2025;- Approval of the 2024 profit distribution and fund allocations, and the plan for 2025;- Approval of the selection of the auditing firm for the 2025 financial statements;- Approval of contracts and transactions between the Company and related parties;- Approval of the dismissal and election of additional members to the Board of Directors for the 2021–2026 term.

II. Board of Directors (Semi-annual report)

1. Information about the members of the Board of Directors (BOD)

No.	Board of Directors' members	Position	The date becoming/ceasing to be the member of the Board of Directors	
			Date of appointment	Date of dismissal
1	Mr. Nguyen Khoa Bao	Chairman of the Board	Appointed: 01/07/2024	
2	Ms. Phan Thi Giang	Board Member	Newly appointed: 17/04/2025	
3	Ms. Vuong Pham Phuong Thanh	Board Member	Reappointed: 04/06/2021	
4	Mr. Huynh Duc Trong	Board Member	Reappointed: 04/06/2021	
5	Mr. Le Hong Thuan	Board Member	Reappointed: 04/06/2021	
6	Ms. Trinh Thi Hong Van	Board Member	Reappointed: 04/06/2021	Dismissed effective from: 01/07/2024 (*)

(*) Approved at the Annual Meeting of Shareholders for the fiscal year 2024 held on April 17, 2025.

2. Meetings of the Board of Directors

No.	Board of Directors' members	Number of meetings attended by Board of Directors	Attendance rate	Reasons for absence
1	Mr. Nguyen Khoa Bao	8	100%	
2	Ms. Phan Thi Giang	4	100%	Elected as a member of the Board of Directors by the General Meeting of Shareholders on 17/04/2025.
3	Ms. Vuong Pham Phuong Thanh	8	100%	
4	Mr. Huynh Duc Trong	8	100%	
5	Mr. Le Hong Thuan	8	100%	
6	Ms. Trinh Thi Hong Van	0	0%	Dismissed effective from: 01/07/2024 (*)

(*) Approved at the Annual Meeting of Shareholders for the fiscal year 2024 held on April 17, 2025.

3. Supervising the Board of Management by the Board of Directors

3.1. Supervisory method

The Board of Directors has fully performed its supervisory role over the Board of Management in organizing and operating production and business activities, as well as implementing resolutions of the General Meeting of Shareholders and resolutions of the Board of Directors that have been approved.

Supervision has been carried out through regular and extraordinary BOD meetings as necessary. Additionally, the BOD directly attended and guided key meetings of the Board of Management to ensure that strategies and goals have been developed in accordance with the set orientation.

Concurrently, the BOD has regularly monitored and updated the Company's activities via email and internal communication channels, thereby issuing timely directives to support the Board of Management in effective management and achieving business targets.

3.2. Supervisory results:

3.2.1. Production and Business Operations

In the first half of 2025, production volume reached 60,2 million units, equivalent to 40,1% of the year plan 772 billion VND, achieving 48% of the year plan. Profit reached 51,5 billion VND, reaching 60% of the year plan.

The Company maintained stable production while ensuring food safety, occupational safety, fire prevention, and environmental hygiene. 100% of outgoing products were quality-controlled to meet required standards. Several improvement initiatives were effectively implemented, such as: automating the can-drying conveyor system and reorganizing personnel across stages, saving an average of 20 workers per day. Packaging enhancements, including shrink-wrapping gift boxes, improved product quality and aesthetics.

Raw material supply was ensured timely and consistently for production. Production was efficiently balanced to prevent overstock ahead of major campaigns. The Company proactively managed inventory, ensuring no shortages during the promotional campaign "Khanh Hoa Salanganes Nest, Sanest, Sanvinest - Pride of National Brand." QR-coded products were tightly controlled throughout the production process.

The sales team was equipped with modern business management knowledge and participated in training courses, helping them proactively respond to market development challenges. In-depth product training and promotional QR code scanning instructions were delivered to staff across branches and market areas.

The company exported four shipments of Sanvinest pure bird's nest to partner Tong Ren Tang with a value of 553,635 USD. Online sales revenue reached 4,6 billion VND with 7.100 orders via e-commerce platforms, contributing to enhancing brand image and revenue of online sales channels.

Successfully organized the 9th Party Congress of Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company for the 2025-2027 term and the Annual General Meeting of Shareholders for the fiscal year 2024. And outstanding internal activities such as: Party admission ceremony, 2024 Year-end Review Conference, Tree Planting Festival, Production and Business Conference and Signing of Emulation Covenant in 2025, Conference to review production and business activities in the first quarter of 2025.

The Company has promoted digital transformation to improve the quality of production and business activities, automate processes, reduce costs, and save time. And also implement GMP certification evaluations for manufacturing plants.

All periodic reports on environmental resources, food safety, health, and labor were properly implemented. Legal disclosures regarding corporate governance were fully and lawfully executed. Salary adjustments, contract renewals, social insurance, and employee benefits were administered.

Welcomed numerous domestic and international delegations to visit the Sanvinest Khanh Hoa Bird's Nest Raw Materials Processing Factory.

3.2.2. Brand Development and Promotional Efforts

The Company actively promoted and distributed Sanest and Sanvinest products to customers in early 2025, especially the new product lines with increased bird's nest content and 25ml Sanvinest Bird's Nest Essence, across the national distribution system.

Communication and branding activities were consistently implemented, including participation in events such as: "Honda FunFest - Connecting All Generations" taking place in Soc Trang and Vinh Long; MC Talent for Kids 2025 contest of KTV; for the sixth consecutive year, the Company received the 2025 "Golden Product for Public Health" award.

In collaboration with Khanh Hoa Salanganes Nest Company, the Company successfully co-organized a series of events: Khanh Hoa Salanganes Nest National Cultural Heritage Honor Ceremony, Khanh Hoa Salanganes Nest Festival, Khanh Hoa Salanganes Nest Culinary Festival, Khanh Hoa Salanganes Nest Artistic Photography Exhibition and Customer Appreciation Conference 2025.

The customer appreciation campaign "Khanh Hoa Sanest Sanvinest – Pride of National Brand," officially launched on June 6, generated positive feedback from customers and consumers. Multiple prize-giving events (motorbikes, smartphones, tablets, and other valuable gifts) were held throughout June 2025 in various markets nationwide.

3.2.3. Construction and Investment Activities:

The Company invested in QR Code printing equipment to support production for the customer appreciation campaign. Completed proposal and investment decision for essence filling machine. Finished bidding and procedures to acquire a 47-seat bus for business operations.

Completed legal and technical documentation for the Dien Khanh underground water tank.

Khanh Hoa Salanganes Nest High-End Soft Drink Factory at Song Cau Industrial Cluster: Completed Phase 1 construction inspection; Finalized revised investment certificate for Phase 2; Started construction of the rough part of the Traditional House.

3.2.4. Research and Product Development Activities

Conducted trial production of Sanest and Sanvinest products using NLC03 backup raw materials from new suppliers to optimize production costs. Conducted trial production of new product with capacity of 79ml, evaluated sensory and carried out legal procedures for product declaration.

The Company continued to research new products using natural ingredients to diversify offerings and meet modern consumer trends. Product quality improvements were also

explored to enhance production efficiency. Sanest and Sanvinest product lines were improved according to the sugar reduction roadmap to meet healthy consumption trends.

3.2.5. Social Work and Other Activities

The Company implemented a 3-phase organizational restructuring and workforce streamlining roadmap to enhance production and operational efficiency. Publicized the labor utilization plan and issued notices on support policies for employees when implementing labor reduction. Phase 1 was completed, and voluntary resignations for the next phase were updated.

Employees demonstrated strong work discipline, responsibility, professional ethics, and upheld corporate culture, contributing to the reputation of the brands of Khanh Hoa Salanganes Nest, Sanest, Sanvinest.

The Company's labor unions coordinated to organize activities to care for the material and spiritual life of workers, such as: Giving birthday gifts, New Year gifts, Tet gifts to employees in difficult circumstances, coordinating with the Trade Union of Khanh Hoa Salanganes Nest Company to organize "Union Meals"... Donating to help 2 employees with serious illnesses with a total amount of more than 200 million VND.

Implemented many social programs on the occasion of Lunar New Year 2025. In partnership with the Women's Union and Border Defense Command of Khanh Hoa Province, the Company launched "Youth Month" and "Border March Month," conducted surveys, signed support agreements, built and presented 02 "House of gratitude" to two disadvantaged women in Cam Ranh and Ninh Hoa wards.

With the achieved results, the Board of Directors acknowledges and appreciates the Board of Management's efforts in flexible and stable management of business operations, ensuring compliance with current legal regulations and the Company's operational rules. The results attained in the first half of the year serve as motivation for the Company to continue fulfilling its business goals for 2025.

4. Activities of the Board of Directors' subcommittees (If any):

The Company does not have any subcommittees under the Board of Directors.

5. Resolutions/Decisions of the Board of Directors (Semi-annual report)

No.	Resolution/Decision No.	Date	Content	Approval rate
1	01/2025/NQ-HĐQT	18/01/2025	Approval of contracts and transactions between the Company and related parties	100%
2	02/2025/NQ-HĐQT	11/02/2025	Business results in January and implementation plan for the first quarter of 2025	100%
3	03/2025/NQ-HĐQT	26/02/2025	Finalize the list of shareholders for convening the Annual General Meeting of Shareholders for the fiscal year 2024.	100%
4	04/2025/NQ-HĐQT	14/03/2025	Dismissal of an internal person of Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company.	100%

No.	Resolution/Decision No.	Date	Content	Approval rate
5	05/2025/NQ-ĐHĐCĐ-SKV	17/04/2025	Annual General Meeting of Shareholders for the fiscal year 2024.	100%
6	06/2025/NQ-HĐQT	09/06/2025	Finalize the list of shareholders for dividend payment for the fiscal year 2024.	100%
7	07/2025/NQ-HĐQT	12/06/2025	Adjustment of the record date for finalizing the list of shareholders eligible for dividend payment for the fiscal year 2024.	100%
8	08/2025/NQ-HĐQT	19/06/2025	Business performance in Q2 and business plan for Q3 of 2025	100%

III. Board of Supervisors (Semi-annual report)

1. Information about members of Board of Supervisors (BOS)

No.	Members of Board of Supervisors	Position	The date becoming/ceasing to be the member of the Board of Supervisors	Qualification
1	Ms. Vu Tran Nguyen Minh	Head of the Board of Supervisors	Reappointed: 04/06/2021	Bachelor of Banking and Finance, Master of Business Administration
2	Mr. Ho Hai	Member of the Board of Supervisors	Reappointed: 04/06/2021	Bachelor of Business Accounting
3	Mr. Pham Duy Hung	Member of the Board of Supervisors	Reappointed: 04/06/2021	Bachelor of Banking and Finance

2. Meetings of Board of Supervisors

No.	Members of Board of Supervisors	Number of meetings attended	Attendance rate	Voting rate	Reasons for absence
1	Ms. Vu Tran Nguyen Minh	2	100%	100%	
2	Mr. Ho Hai	2	100%	100%	
3	Mr. Pham Duy Hung	2	100%	100%	

3. Supervising Board of Directors, Board of Management and shareholders by Board of Supervisors

At the Board of Directors meetings, the members of the Board of Supervisors attended, contributed opinions and agreed with the meeting resolution.

4. The coordination among the Board of Supervisors, the Board of Directors, Board of Management and other managers

The Board of Supervisors closely cooperates with the Board of Directors in the governance and operations of the Company, offering practical advice to support the Board of Management in fulfilling their assigned responsibilities.

5. Other activities of the Board of Supervisors (if any)

The Board of Supervisors approved its report before presenting it to the Annual General Meeting of Shareholders for the fiscal year 2024 (the Annual General Meeting held in 2025). The report included an assessment of the business performance, the 2024 Financial Statements, and an evaluation of the governance and management activities of the Board of Directors and the Board of Management.

IV. Board of Management

No.	Members of Board of Management	Position	Date of birth	Qualification	Date of appointment / dismissal of members of the Board of Management
1	Ms. Phan Thi Giang	General Director	13/09/1976	Engineer in Food Technology, Bachelor's Degree in Accounting	Newly appointed: 11/07/2024
2	Mr. Pham Quoc Hung	Deputy General Director (Standing)	28/05/1976	Mechanical Engineer	Newly appointed: 11/07/2024
3	Ms. Pham Thi Thu Huyen	Deputy General Director	27/03/1971	Bachelor's Degree in Foreign Languages	Newly appointed: 11/07/2024
4	Mr. Dang Minh Thich	Deputy General Director	10/01/1965	Engineer in Food Chemistry	Dismissed: 14/03/2025

V. Chief Accountant

Name	Date of birth	Qualification	Date of appointment/ dismissal
Ms. Pham Thi Duy Trinh	02/12/1981	Bachelor of Finance and Accounting, Master of Business Administration	Newly appointed 11/07/2024

VI. Training courses on corporate governance

Members of the Board of Directors, members of the Board of Supervisors, the Board of Management, and other managers have participated in courses and training sessions according to regulations on corporate governance.

VII. The list of affiliated persons of the public company (Semi-annual report) and transactions of affiliated persons of the Company)

1. The list of affiliated persons of the Company

Please see the Annex I attached.

2. Transactions between the Company and its affiliated persons or between the Company and its major shareholders, insiders and affiliated persons

Please see the Annex 2 attached.

3. Transaction between insiders of the Company, affiliated persons of insiders and the Company's subsidiaries in which the Company takes controlling power

None.

4. Transactions between the Company and other objects

4.1. Transactions between the Company and the company that its members of Board of Management, the Board of Supervisors, Director (General Director) have been founding members or members of Board of Directors, or Director (General Director) in three (03) latest years (calculated at the time of reporting).

As presented in Section 2: Transactions between the Company and related parties of the Company; or between the Company and major shareholders, insiders, and persons related to insiders..

4.2. Transactions between the Company and the company that its affiliated persons with members of Board of Directors, Board of Supervisors, Director (General Director) and other managers are members of Board of Directors, Director (General Director).

None.

4.3. Other transactions of the Company (if any) may bring material or non- material benefits for members of Board of Directors, members of the Board of Supervisors, Director (General Director) and other managers..

None.

VIII. Share transactions of insiders and their affiliated persons (Semi-annual report)

1. The list of insiders and their affiliated persons

Please see the Annex 3 attached.

2. Transactions of insiders and affiliated persons with shares of the Company

Please see the Annex 4 attached.

IX. Other significant issues

None.

Recipients:

- As above;
- Archived: Files, The Secretariat.

ON BEHALF OF THE BOARD OF DIRECTORS

CHAIRMAN



Nguyen Khoa Bao

SKV. REPORT ON CORPORATE GOVERNANCE FOR THE FIRST HALF OF 2025
ANNEX 1: THE LIST OF AFFILIATED PERSONS OF THE COMPANY

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the Company (if any)	ID/Business Registration Certificate (BRC) No.*, date of issue, place of issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
1	Mr. Nguyen Khoa Bao	-	Chairman of the Board of Directors			31/08/2016 01/07/2024		Appointed according to the Resolution of the General Meeting of Shareholders (GMS) and the Resolution of the Board of Directors (BOD)
2	Ms. Phan Thi Giang	-	Member of the Board of Directors General Director			26/09/2016 11/07/2024 17/04/2025		Newly appointed according to the Resolution of the BOD and the Resolution of the GMS
3	Ms. Vuong Pham Phuong Thanh	-	Member of the Board of Directors			07/03/2018 04/06/2021		Reappointed according to the Resolution of the GMS
4	Mr. Huynh Duc Trong	-	Member of the Board of Directors			02/01/2021 04/06/2021		Appointed under the Resolution of the BOD and the GMS
5	Mr. Le Hong Thuan	-	Member of the Board of Directors			31/08/2016 04/06/2021		Reappointed under the Resolution of the GMS
6	Ms. Vu Tran Nguyen Minh	-	Head of the Board of Supervisors			31/08/2016 04/06/2021		Reappointed under the Resolution of the GMS
7	Mr. Ho Hai	-	Member of the Board of Supervisors			07/03/2018 04/06/2021		Reappointed under the Resolution of the GMS

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the Company (if any)	ID/Business Registration Certificate (BRC) No. *, date of issue, place of issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
8	Mr. Pham Duy Hung	-	Member of the Board of Supervisors			07/03/2018 04/06/2021		Reappointed under the Resolution of the GMS
9	Mr. Pham Quoc Hung	-	Deputy General Director (Standing)			01/09/2018 11/07/2024		Newly appointed under the Resolution of the BOD
10	Ms. Pham Thi Thu Huyen		Deputy General Director			11/07/2024		Newly appointed under the Resolution of the BOD
12	Ms. Pham Thi Duy Trinh	-	Chief Accountant			11/07/2024		Newly appointed under the Resolution of the BOD
13	Ms. Trinh Thi Hong Van	-	Member of the Board of Directors (according to the Board of Directors' Resolution dated 01/7/2024)			31/08/2016 11/06/2021 01/07/2024	01/07/2024	The dismissal from the position of member of the Board of Directors effective from July 1, 2024 was approved at the Annual General Meeting of Shareholders for the

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the Company (if any)	ID/Business Registration Certificate (BRC) No. *, date of issue, place of issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
								2024 financial year held on April 17, 2025.
14	Mr. Dang Minh Thich	-	Deputy General Director			26/09/2016 02/12/2022	14/3/2025	Dismissed by the BOD on 14/03/2025
15	Khanh Hoa Salanganes Nest Company	-		BRC: 4200338918	248 Thong Nhat, Tay Nha Trang Ward, Khanh Hoa			Parent company, holds 51% of charter capital
16	Nha Trang Trade Tourism Joint Stock Company	-		BRC: 4200237638	180 Thong Nhat, Tay Nha Trang Ward, Khanh Hoa			Organization related to an insider of SKV
17	Khanh Hoa Material Supply One Member Limited Company	-		BRC: 4201767187	Vinh Cat, Suoi Hiep Commune, Khanh Hoa			Subsidiary of SKV, 100% owned by SKV
18	Khanh Hoa High-End Beverage Factory One Member Limited Company	-		BRC: 4201770743	Lot NM5, NM6, Road No. 1; Song Cau Industrial Cluster, Khanh Vinh Commune, Khanh Hoa			
19	Sanvinest Viet Nam Salanganes Nest One Member Ltd Company	-		BRC: 4201815338	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Khanh Hoa			
20	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company	-		BRC: 4201815419	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Khanh Hoa			
21	Khanh Hoa Sanest Soft Drink Joint Stock Company			BRC: 4201675916	National Highway 1A, Nam Cam Ranh Commune, Khanh Hoa			Subsidiary of Khanh Hoa Salanganes Nest Company, parent company holds 51,06% of

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the Company (if any)	ID/Business Registration Certificate (BRC) No.*, date of issue, place of issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
								charter capital
22	Sanna Khanh Hoa Beverage Joint Stock Company			BRC: 4201675930	National Highway 1A, My Thanh Village, Nam Cam Ranh Commune, Khanh Hoa			Subsidiary of Khanh Hoa Salanganes Nest Company, parent company holds 51% of charter capital
23	Sanest Khanh Hoa One Member Limited Liability Company			BRC: 4201853950	Lot 10, Dien Phu - VCN Industrial Cluster, Dien Dien Commune, Khanh Hoa			Company wholly owned (100% charter capital) by Khanh Hoa Sanest Soft Drink Joint Stock Company
24	Sanest Tourist Travel One Member Limited Liability Company			BRC: 4201675948	267 Le Hong Phong, Nha Trang Ward, Khanh Hoa			Subsidiary of Khanh Hoa Salanganes Nest Company, parent company holds 100% of charter capital
25	Khanh Hoa Sanest Restaurant One Member Limited Company			BRC: 4201766779	34 Le Thanh Phuong, Tay Nha Trang Ward, Khanh Hoa			
26	Khanh Hoa Sanest Restaurant And Products Promoting One Member Co., Ltd			BRC: 4201766786	04 Pham Van Dong, Bac Nha Trang Ward, Khanh Hoa			
27	Fishsan Aquaculture One Member Limited Company			BRC: 4201766793	10 Yersin, Nha Trang Ward, Khanh Hoa			
28	North-South Service One Member Limited Company			BRC: 4201766761	National Highway 1A, My Thanh Village, Nam Cam Ranh Commune, Khanh Hoa			
29	Sanatech Land Construction Designing One Member Limited Liability Company			BRC: 4201680056	55 Ngo Gia Tu, Nha Trang Ward, Khanh Hoa			

SKV. REPORT ON CORPORATE GOVERNANCE FOR THE FIRST HALF OF 2025

ANNEX 2: TRANSACTIONS BETWEEN THE COMPANY AND ITS AFFILIATED PERSONS OR BETWEEN THE COMPANY AND ITS MAJOR SHAREHOLDERS, INTERNAL PERSONS AND AFFILIATED PERSONS

No.	Name of organization/ individual	Relationship with the Company	ID/Business Registration Certificate (BRC) No. *, date of issue, place of issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Note
1	Khanh Hoa Salanganes Nest Company	Parent company, owns 51% of charter capital	BRC: 4200338918	248 Thong Nhat, Tay Nha Trang Ward, Khanh Hoa	2025	05/2025/NQ-ĐHĐCĐ-SKV	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods and merchandise: 447.439.523.616 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased raw materials and merchandise: 75.222.023.759 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company leased land at Song Cau Industrial Cluster: 9.621.469.158 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company paid for services, warehouse rental, and sales expenses: 9.122.151.249 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company paid dividends: 21.465.900.000 VND 	
2	Khanh Hoa Material Supply One Member Limited Company	Subsidiary, owns 100% of charter capital	BRC: 4201767187	Vinh Cat, Suoi Hiep Commune, Khanh Hoa	2025	05/2025/NQ-ĐHĐCĐ-SKV	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods, merchandise, and leased workshop: 900.032.781 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased raw materials, merchandise, and services: 33.746.466.578 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company recovered the loan principal: 3.500.000.000, earned loan interest: 798.657.535, collected loan interest: 1.635.216.439 VND 	

No.	Name of organization/ individual	Relationship with the Company	ID/Business Registration Certificate (BRC) No. *, date of issue, place of issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Note
							<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company distributed profits: 1.286.381.307 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company received profit distribution in cash: 2.230.719.590 VND 	
3	Khanh Hoa High-End Beverage Factory One Member Limited Company	Subsidiary, owns 100% of charter capital	BRC 4201770743	Lot NM5, NM6, Road No. 1; Song Cau Industrial Cluster, Khanh Vinh Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	- None	
4	Sanvinest Viet Nam Salanganes Nest One Member Ltd Company	Subsidiary, owns 100% of charter capital	BRC: 4201815338	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	- None	
5	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company	Subsidiary, owns 100% of charter capital	BRC: 4201815419	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	- None	
6	Khanh Hoa Sanest Soft Drink Joint Stock Company	Company with 51.06% charter capital owned by Khanh Hoa Salanganes Nest Company	BRC: 4201675916	National Highway 1A, My Thanh Village, Nam Cam Ranh Commune, Khanh Hoa	2025	05/2025/NQ-ĐHĐCĐ-SKV	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods, raw materials and merchandise: 50.422.720.500 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased raw materials and merchandise: 49.679.103.600 VND 	

No.	Name of organization/ individual	Relationship with the Company	ID/Business Registration Certificate (BRC) No.*, date of issue, place of issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Note
7	Sanna Khanh Hoa Beverage Joint Stock Company	Company with 51% charter capital owned by Khanh Hoa Salanganes Nest Company	BRC: 4201675930	National Highway 1A, My Thanh Village, Nam Cam Ranh Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods, merchandise, and leased assets: 21.212.458 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased merchandise: 922.270.091 VND 	
8	Sanest Khanh Hoa One Member Limited Liability Company	Company with 100% charter capital owned by Khanh Hoa Sanest Soft Drink Joint Stock Company	BRC: 4201853950	Lot 10, Dien Phu Industrial Cluster - VCN, Dien Dien Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods: 391.216.600 VND 	
9	Sanest Tourist Travel One Member Limited Liability Company	Company with 100% charter capital owned by Khanh Hoa Salanganes Nest Company	BRC: 4201675948	267 Le Hong Phong, Nha Trang Ward, Khanh Hoa	2025	01/2025/NQ-HĐQT	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods: 101.650.800 VND - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased goods, services, and transportation: 61.203.705 VND 	
10	Khanh Hoa Sanest Restaurant One Member Limited Company		BRC: 4201766779	34 Le Thanh Phuong, Tay Nha Trang Ward, Khanh Hoa Province	2025	01/2025/NQ-HĐQT	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods: 132.237.000 VND 	
11	Khanh Hoa Sanest Restaurant And Products Promoting One Member Co., Ltd		BRC: 4201766786	04 Pham Van Dong, Bac Nha Trang Ward, Khanh Hoa	2025	01/2025/NQ-HĐQT	<ul style="list-style-type: none"> - Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods: 498.448.000 VND 	

No.	Name of organization/ individual	Relationship with the Company	ID/Business Registration Certificate (BRC) No. *, date of issue, place of issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Note
							- Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased goods and services: 155.312.805 VND	
12	Fishsan Aquaculture One Member Limited Company		BRC: 4201766793	10 Yersin, Nha Trang Ward, Khanh Hoa Province	2025	01/2025/NQ-HĐQT	- Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company sold finished goods: 618.880.000 VND	
13	North-South Service One Member Limited Company		BRC: 4201766761	National Highway 1A, My Thanh Village, Nam Cam Ranh Commune, Khanh Hoa	2025	01/2025/NQ-HĐQT	- Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company purchased fuel: 3.882.719.927 VND	

SKV. REPORT ON CORPORATE GOVERNANCE FOR THE FIRST HALF OF 2025
ANNEX 3: THE LIST OF INTERNAL PERSONS AND THEIR AFFILIATED PERSONS

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1	Mr. Nguyen Khoa Bao		Chairman of the Board of Directors			7.200 shares	0,031% of charter capital	
1.1	Mr. Nguyen Khoa Tang							Father
1.2	Ms. Nguyen Thi Xuan Nguyen							Mother
1.3	Mr. Nguyen Van Cam							Father-in- law
1.4	Ms. Hoang Thi Qua							Mother-in- law
1.5	Ms. Nguyen Thi Thu Huong							Wife
1.6	Nguyen Khoa Thao Uyen							Child
1.7	Nguyen Khoa Thao Minh							Child

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1.8	Ms. Nguyen Khoa Dieu Huyen							Older Sister
1.9	Mr. Nguyen Thanh Ha							Brother-in-law
1.10	Ms. Nguyen Khoa Dieu Hanh							Older Sister
1.11	Mr. Nguyen Anh Tuan							Brother-in-law
1.12	Ms. Nguyen Khoa Dieu Thao							Older Sister
1.13	Mr. Huynh Anh							Brother-in-law
1.14	Mr. Nguyen Khoa Huan							Younger Brother
1.15	Ms. Phan Dang Thanh Tuy							Sister-in-law

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1.16	Mr. Nguyen Khoa Ngoc							Younger Brother
1.17	Ms. Le Thi Bich Ngoc							Sister-in- law
1.18	Khanh Hoa High-End Beverage Factory One Member Limited Company							Chairman of the Company
1.19	Khanh Hoa Material Supply One Member Limited Company							Chairman of the Company
1.20	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company							Chairman of the Company
1.21	Sanvinest Viet Nam Salanganes Nest One Member Ltd Company							Chairman of the Company
1.22	Khanh Hoa Salanganes Nest Company					11.730.000 shares	51% of charter capital	Deputy General Director,

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
								Representative of 4.830.000 shares, accounting for 21,00% of charter capital
2	Ms. Phan Thi Giang		Member of the Board of Directors General Director			7.200 shares	0,031% of charter capital	
2.1	Mr. Phan Huy Bien							Father
2.2	Ms. Bui Thi Nham							Mother
2.3	Mr. Vo Van Ha							Father-in-law
2.4	Ms. Vo Thi Voi							Mother-in-law
2.5	Mr. Vo Minh Giang							Husband

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
2.6	Vo Thi Kim Hoa							Child
2.7	Vo An Bao Tho							Child
2.8	Ms. Phan Thi Ha							Older Sister
2.9	Mr. Hoang Trung Thanh							Brother-in-law
2.10	Mr. Phan Huy Quy							Younger Brother
2.11	Ms. Nguyen Thuy Thanh Thao							Sister-in-law
2.12	Khanh Hoa Salanganes Nest Company					11.730.000 shares	51% of charter capital	Representing 3.450.000 shares, accounting for 15,00% of charter capital
3	Ms. Vuong Pham Phuong Thanh		Member of the Board of Directors			1.000 shares	0,004% of charter capital	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
3.1	Mr. Vuong The Binh							Father
3.2	Ms. Pham Thi Thoa							Mother
3.3	Mr. Tran Van Duy							Father-in-law
3.4	Ms. Ngo Thi Tan							Mother-in-law
3.5	Mr. Tran Van Ngan					57.800 shares	0,251% of charter capital	Husband
3.6	Tran Khang Vinh							Child
3.7	Tran Vy Khue							Child
3.8	Ms. Vuong Thi Dung							Younger Sister
3.9	Mr. Truong Quoc Cuong							Brother-in-law
3.10	Mr. Vuong Tuan An							Younger Brother

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
3.11	Khanh Hoa Material Supply One Member Limited Company							Company Director
3.12	Khanh Hoa Salanganes Nest Company					11.730.000 shares	51% of charter capital	Deputy Head of General Affairs Department, representing 3.450.000 shares, accounting for 15,00% of the charter capital
4	Mr. Huynh Duc Trong		Member of the Board of Directors			7.100 shares	0,031% of charter capital	
4.1	Mr. Huynh Van Duc							Father
4.2	Ms. Do Thi Bach Tuyet							Mother
4.3	Mr. Nguyen Huu Khanh							Father-in-law
4.4	Ms. Ho Thi Quy							Mother-in-law

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
4.5	Ms. Nguyen Thi Thanh Khoi							Wife
4.6	Huynh Thanh Truc							Child
4.7	Huynh Trong Kha							Child
4.8	Ms. Huynh Thi Thu Thao							Younger Sister
4.9	Mr. Nguyen Phuoc Hoa							Brother-in-law
5	Mr. Le Hong Thuan		Member of the Board of Directors					
5.1	Mr. Le Hong Quang							Father
5.2	Ms. Ngo Thi Len							Mother
5.3	Mr. Pham Ngoc Can							Father-in-law
5.4	Ms. Nguyen Thi Kien							Mother-in-law

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
5.5	Ms. Pham Thi Thu Hang							Wife
5.6	Le Tien Hung							Child
5.7	Le Thai Son							Child
5.8	Ms. Le Thi Thuy Sam							Younger Sister
5.9	Mr. Le Van Duc							Brother-in-law
5.10	Nha Trang Trade Tourism Joint Stock Company					97.487 shares	0,42% of charter capital	Member of Board of Directors of Nha Trang Trade Tourism Joint Stock Company
6	Ms. Vu Tran Nguyen Minh		Head of the Board of Supervisors			1.000 shares	0,004% of charter capital	
6.1	Ms. Tran Thi Thai							Mother

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
6.2	Mr. Phan Mich							Father-in-law
6.3	Ms. Tran Thi Hong							Mother-in-law
6.4	Mr. Phan Nhat Tuan							Husband
6.5	Phan Nhat Nguyen							Child
6.6	Phan Vu Hoang Giang							Child
6.7	Khanh Hoa Salanganes Nest Company					11.730.000 shares	51% of charter capital	In charge of the Company's Planning and Finance Department
7	Mr. Ho Hai		Member of the Board of Supervisors			308 shares	0,00133% of charter capital	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
7.1	Mr. Ho Thin							Father
7.2	Ms. Ngo Thi Phuong Thao							Mother
7.3	Mr. Le Van Sy							Father-in-law
7.4	Ms. Nguyen Thi Thu Anh							Mother-in-law
7.5	Ms. Ho Phuong Thy							Older Sister
7.6	Mr. Le Dai Danh							Brother-in-law
7.7	Ms. Ho Ca Thy							Older Sister
7.8	Mr. Nguyen Anh Nhan							Brother-in-law
7.9	Ms. Ho Phuong Ca							Younger Sister

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
7.10	Mr. Nguyen Van Duc Thuan							Brother-in-law
7.11	Ms. Le The Uyen							Wife
8	Mr. Pham Duy Hung		Member of the Board of Supervisors			3.300 shares	0,014% of charter capital	
8.1	Mr. Pham Duy Loc							Father
8.2	Ms. Pham Minh Thu							Mother
8.3	Mr. Nguyen Van Than							Father-in-law
8.4	Ms. Nguyen Thi Ngoc Huyen							Mother-in-law
8.5	Ms. Nguyen Dac Ngoc Tram					3.100 shares	0,013% of charter capital	Wife

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
8.6	Pham Ngoc Minh Thu							Child
8.7	Mr. Pham Duy Tan							Younger Brother
9	Mr. Pham Quoc Hung		Deputy General Director (Standing)			7.100 shares	0,031% of charter capital	
9.1	Mr. Pham Ngoc Chau							Father
9.2	Ms. Huynh Thi Tam							Mother
9.3	Mr. Nguyen The Dan							Father-in- law
9.4	Ms. Nguyen Thi Duc							Mother-in- law
9.5	Ms. Nguyen Thi Tuyet Mai					6.600 shares	0,029% of charter capital	Wife
9.6	Pham Nguyen Bao Tran							Child

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
9.7	Pham Minh Hoang							Child
9.8	Ms. Pham Thi Huynh Huong							Older Sister
9.9	Mr. Huynh Hoang Viet							Brother-in-law
9.10	Ms. Pham Thi Huynh Huyen							Older Sister
9.11	Mr. Tran Trung Thanh							Brother-in-law
9.12	Mr. Pham Quoc Huy							Older Brother
9.13	Ms. Le Thi My Chau							Sister-in-law
9.14	Pham Thi Huynh Hoa					3.500 shares	0,015% of charter capital	Younger Sister
10	Ms. Pham Thi Thu Huyen		Deputy General Director			5.000 shares	0,022% of charter capital	
10.1	Mr. Pham Van Ty							Father

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
10.2	Ms. Dang Thi Thanh							Mother
10.3	Mr. Nguyen Van Thai							Father-in-law
10.4	Ms. Ly Thi Hiep							Mother-in-law
10.5	Mr. Nguyen Van Nam							Husband
10.6	Nguyen Pham Mai Trang							Child
10.7	Nguyen Minh Dong							Child
10.8	Mr. Pham Hung Long							Older Brother
10.9	Ms. Le Thi Quan							Sister-in-law
10.10	Mr. Pham Van Tuan					2.000 shares	0,009% of charter capital	Older Brother
10.11	Ms. Doan Thi Ngoc Diem							Sister-in-law

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
10.12	Ms. Pham Thi Thu Hien					6.100 shares	0,026% of charter capital	Older Sister
10.13	Mr. Pham Van Tinh							Younger Brother
10.14	Ms. Su Khac Phuong Oanh							Sister-in-law
11	Ms. Pham Thi Duy Trinh	SKV	Chief Accountant			3.100 shares	0,013% of charter capital	
11.1	Mr. Pham Duy Truong Han							Father
11.2	Ms. Nguyen Thi Phuong							Mother
11.3	Mr. Huynh Do							Father-in-law
11.4	Ms. Tran Thi Nhieu							Mother-in-law

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
11.5	Mr. Huynh Van Thanh	SKV	Staff			2.900 shares	0,013% of charter capital	Husband
11.6	Huynh Quang Nhat							Child
11.7	Huynh Quang Hai							Child
11.8	Ms. Pham Ngoc Nhu Tuyen							Younger Sister
11.9	Mr. Le Thanh Hai							Brother-in-law
12	Ms. Trinh Thi Hong Van		Member of the Board of Directors			5.800 shares	0,025% of charter capital	The dismissal effective from July 1, 2024 was approved at the Annual General Meeting of Shareholders for the 2024 financial year held

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card No./Passport No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
								on April 17, 2025
13	Mr. Dang Minh Thich		Deputy General Director			11.600 shares	0,050% of charter capital	Dismissed by the BOD on 14/3/2025

SKV. REPORT ON CORPORATE GOVERNANCE FOR THE FIRST HALF OF 2025

ANNEX 4: TRANSACTIONS OF INTERNAL PERSONS AND AFFILIATED PERSONS WITH SHARES OF THE COMPANY

No.	Transaction executor	Relationship with internal	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reasons for increasing, decreasing (buying, selling, converting, rewarding, etc.)
			Number of shares	Percentage	Number of shares	Percentage	
1	Nha Trang Trade Tourism Joint Stock Company	Related to a Board of Directors member of SKV	97.487	0,42%	97.487	0,42%	No change