

**BEN THANH TOURIST  
SERVICE CORPORATION**

No: 53 /DLBT

**THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom – Happiness**

Ho Chi Minh City, April 29, 2025

**EXPLANATION OF PROFIT CHANGES IN QUARTER I/ 2025 REPORT COMPARED  
TO THE SAME PERIOD**

To:

- State Securities Commission of Vietnam
- Vietnam Exchange
- Hanoi Stock Exchange

- **Name of company:** Ben Thanh Tourist Service Corporation
- **English Name:** Ben Thanh Tourist Service Corporation
- **Address:** 70 Ly Tu Trong, Ben Thanh Ward, District 1, Ho Chi Minh City
- **Telephone:** (028) 35202020
- **Website:** <https://benthanhtourist.com>
- **Information Disclosure Implementer:** Nguyen Ngoc Hoai Nguyen
- **Position:** General Director

**Content of information disclosure:**

Ben Thanh Tourist Service Corporation (Stock Code: BTV) explains the fluctuations in production and business results on the Financial Statements for Quarter 1/2025 compared to Quarter 1/2024 as follows:

Profit after tax (LNST) Quarter 1/2025 profit VND 2,123,257,834, decreased VND 4,549,246,060, equivalent to a decrease of 68% compared to Quarter 1/2024. The main reason for the decreased is due to:

- Net revenue from sales and service provision in Quarter 1/2025 decreased by VND 12,849,073,010, equivalent to a 7% decrease compared to Quarter 1/2024.
- Financial Income in Quarter 1/2025 decreased by VND 380,431,770, equivalent to a 54% decrease compared to Quarter 1/2024.
- Selling expenses in Quarter 1/2025 increased by VND 1,970,616,212, equivalent to an 11% increase compared to Quarter 1/2024.

The Company would like to explain to State Securities Commission of Vietnam, Hanoi Stock Exchange and esteemed shareholders for your information.

Sincerely.

Recipients:

- As above;
- Archived at the Company

**LEGAL REPRESENTATIVE  
GENERAL DIRECTOR**

  
NGUYEN NGOC HOAI NGUYEN