

**TRANSPORTATION AND TRADING
SERVICES JOINT STOCK COMPANY**

Số: 18 /2025/CV-KT

**SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness**

Hai Phong, April 16, 2025

*"Re: : Explanation for the difference of more
than 10% of NPAT in the last year*

**Dear: - STATE SECURITIES COMMISSION
- HANOI STOCK EXCHANGE**

Transportation and Trading Services Joint Stock Company (Stock code: TJC) would like to explain the reason why business results in the first quarter 2025 differ by more than 10% compared to the same period of last year as follows:

In the first quarter of 2025, the Company's main business activity is still office leasing with an occupancy rate of 100% of the total rental area. Total sales revenue and service provision in the first quarter of 2025 reached VND 937 million, down 4% over the same period last year. Cost of goods sold in the first quarter of 2025 was VND 418 million, down 66.5% over the same period last year (because in January 2024, the Company still had transportation services and container fleet transportation activities and these business activities were all at a loss). Due to the above reasons, at the end of the first quarter of 2025, the Company's total accounting profit after tax reached VND 900 million, up 328% over the first quarter of 2024.

Sincerely report!

Place of receipt

- as regards
- Save and publish information

LEGAL REPRESENTATIVE

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CÔNG TY
CỔ PHẦN
DỊCH VỤ VẬN TẢI
VÀ THƯƠNG MẠI
THÀNH PHỐ HẢI PHÒNG

Director
LE TAT HUNG