

No.: 27 /STBTH

Da Nang, day 22 month 1 year 2025

**REPORT ON CORPORATE GOVERNANCE
IN 2024**

Dear: - **The State Securities Commission**
 - **Hanoi Stock Exchange**

- Listed company name: Danang Books and School Equipment Joint Stock Company
- Head office address: 76-78 Bach Dang, Hai Chau district, Da Nang city
- Phone: 0236 3 820414, Fax: 0236 3834328, Email: danabook@gmail.com
- Charter capital: 30,000,000,000 VND (*Thirty billion Vietnamese dong only*).
- Stock code: BED
- Corporate governance model: General meeting of shareholders, Board of Directors, Supervisory Board, Director.
- Regarding the implementation of internal audit function: The Company has established an Internal Audit Committee of 3 members and issued Internal Audit Regulations.

I/ Activities of the General Meeting of Shareholders:

1. Shareholders' Meetings: In 2024, the company's shareholders' meeting will be held once, the annual shareholders' meeting held on April 26, 2024.

2. Contents approved by the 2024 General Meeting of Shareholders:

No.	Resolution number	Date	Content																		
01	01/2024/N Q-DHĐCĐ	26/04/2024	<p>Article 1: Approval of the 2023 Business Performance Report (audited by ECOVIS AFA Vietnam Auditing - Appraisal And Consulting Company Limited) and distribution of 2023 profits in cash at 22% of charter capital. Approval of the 2023 remuneration report of the members of the Board of Directors, Supervisory Board and company secretary.</p> <div><div>Unit: VND</div><table><tr><th>Target</th><th>Plan for 2023</th><th>Implementation in 2023</th></tr><tr><td>- Charter capital</td><td>30,000,000,000</td><td>30,000,000,000</td></tr><tr><td>- Net revenue</td><td>84,000,000,000</td><td>82.453.904,435</td></tr><tr><td>- Total profit before tax</td><td>7,500,000,000</td><td>10,251,678,266</td></tr><tr><td>- Corporate income tax</td><td>1,500,000,000</td><td>2,144,633,674</td></tr><tr><td>- Profit after tax</td><td>6,000,000,000</td><td>8,107,044,592</td></tr></table></div>	Target	Plan for 2023	Implementation in 2023	- Charter capital	30,000,000,000	30,000,000,000	- Net revenue	84,000,000,000	82.453.904,435	- Total profit before tax	7,500,000,000	10,251,678,266	- Corporate income tax	1,500,000,000	2,144,633,674	- Profit after tax	6,000,000,000	8,107,044,592
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II/ Board of Directors:

1. Information about members of the Board of Directors (BOD) for the term of operation 2022-2027:

The Board of Directors for the 2022-2027 term elected at the General Meeting of Shareholders on April 27, 2022 has 5 members:

1 Mrs. Huynh Phuoc Huyen Vy	Chairman of the Board of Directors
2 Mr. Nguyen Van Can	Vice Chairman of Board of Directors
3 Mr. Le Truong Ky	Member of the Board of Directors
4 Mr. Le Anh Long	Member of the Board of Directors
5 Mr. Hoang Ngoc Loc	Member of the Board of Directors

No.	Member of the Board of Directors	Position (independent member of the Board of Directors, non-executive member of the Board of Directors)	Date of commencement/no longer a member of the Board of Directors	
			Date of appointment	Date of dismissal
1	Huynh Phuoc Huyen Vy	Non-Executive Chairman	27/04/2022	
2	Nguyen Van Can	Executive Vice Chairman	27/04/2022	
3	Le Truong Ky	Non-Executive Member	27/04/2022	
4	Le Anh Long	Independent Non-Executive Member	27/04/2022	
5	Hoang Ngoc Loc	Executive Member	27/04/2022	

2. Board of Directors Meetings:

In 2024, the Board of Directors met 6 times. In addition to the resolutions of these meetings, other discussions to direct the Company's operations were conducted by telephone.

No.	Member of the Board of Directors	Number of Board of Directors meetings attended	Meeting attendance rate	Reason for not attending
1	Mrs. Huynh Phuoc Huyen Vy, Chairman of the Board of Directors	6/6	100%	Attend enough

2	Mr. Nguyen Van Can, Vice Chairman of Board of Directors	6/6	100%	Attend enough
3	Mr. Le Truong Ky, Member of the Board of Directors	6/6	100%	Attend enough
4	Mr. Hoang Ngoc Loc, Member of the Board of Directors	6/6	100%	Attend enough
5	Mr. Le Anh Long, Member of the Board of Directors	6/6	100%	Attend enough

3. Supervisory activities of the Board of Directors towards the Director:

The Board of Directors monitors the Director and the Company's operations on a regular and continuous basis. Monthly, quarterly and annually, the Board of Directors reports statistical data on performance so that the Board of Directors can fully monitor the Company's operations. In addition, if events arise that are considered to have a significant impact on the Company's operations, the Board of Directors can report irregularities, propose solutions and seek the Board of Directors' opinions.

At the first meeting of the year, the Board of Directors reviewed and approved economic transactions and contracts with related parties submitted by the Board of Directors.

The members of the Board of Directors have performed their duties honestly and carefully for the benefit of shareholders and the company, treated all shareholders equally and cared for the interests of those with interests related to the company. By providing complete, accurate and timely information, shareholders, banks, suppliers and customers can assess the management situation, financial situation and business situation of the company to make appropriate decisions; Information disclosure is carried out in accordance with current regulations, in ways that ensure shareholders and the investing public can access it fairly and simultaneously; The information disclosure contents are posted on the Company's website and reported to the State Securities Commission and the Hanoi Stock Exchange. The Company's Board of Directors has ensured publicity and transparency in its operations.

4. Resolutions of the Board of Directors in 2024:

No.	Resolution number	Date	Content
01	10.1/NQ/HĐQT	07/03/2024	Approve economic transactions and contracts with related parties with a value of less than 35% or resulting in the total value of transactions arising within 12 months having a value of less than 35% of the total value of assets recorded in the company's most recent Financial Report. Detailed list of approved contracts and transactions includes:

			No.	Related Party (RP)	Contract, transaction											
			1	Dinco Engineering and Construction Corporation	- Office lease contract - General merchandise transactions											
			2	DIN CAPITAL Investment Group Joint Stock Company	- General merchandise transactions											
			3	KOMIYAMA Vietnam Joint Stock Company	- General merchandise transactions											
			4	Plutus Viet Nam Investment Company Limited	- General merchandise transactions											
			5	DAC Project Management Joint Stock Company	- General merchandise transactions											
			6	FiDi Construction Joint Stock Company	- General merchandise transactions											
			7	DUFAGO Chu Lai Concrete Joint Stock Company	- General merchandise transactions											
			8	Rofadi One Member Company Limited	- General merchandise transactions											
			9	Ditecco Refrigeration Electrical Engineering Joint Stock Company	- General merchandise transactions											
			10	Elite house Real Estate JSC	- General merchandise transactions											
			11	Nguyen Huy Company Limited	- General merchandise purchase contract - General merchandise transactions											
			12	Go-Working Company Limited	- Office lease contract - General merchandise transactions											
02	10.2/NQ/HDQT	07/03/2024	<p>1. Approval of the 2023 Financial Report audited by ECOVIS AFA Vietnam Auditing - Appraisal And Consulting Company Limited. The main indicators are as follows:</p> <p style="text-align: right;"><i>Unit: million dong</i></p> <table><tr><td>Target</td><td>2023</td></tr><tr><td>- Net revenue</td><td>82,453</td></tr><tr><td>- Total profit before tax</td><td>10,251</td></tr><tr><td>- Corporate income tax</td><td>2,144</td></tr><tr><td>- Total profit after tax</td><td>8,107</td></tr></table> <p>2. Approval of the 2024 salary plan for employees at Da Nang School Equipment and Books Joint Stock Company, determined on the basis of applying Decree No. 51/2016/ND-CP dated June 13, 2016 of the Government and according to Circular 26/2016/TT-BLDTBXH dated September 01, 2016 of the Ministry of Labor, Invalids and</p>				Target	2023	- Net revenue	82,453	- Total profit before tax	10,251	- Corporate income tax	2,144	- Total profit after tax	8,107
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- Net revenue	82,453															
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			<p>Social Affairs is 8,080 million dong (<i>Eight billion eighty million Vietnamese dong</i>).</p> <p>The planned salary fund is determined with the following 2024 plan targets:</p> <table><tr><td></td><td><i>Unit: million VND</i></td></tr><tr><td>- Total revenue and income</td><td>80,000</td></tr><tr><td>- Total cost excluding salary</td><td>64,167</td></tr><tr><td>- Profit before tax</td><td>6,833</td></tr><tr><td>- Submit to the budget</td><td>3,500</td></tr><tr><td>- Fixed labor</td><td>77 people</td></tr><tr><td>- Salary fund plan for 2024</td><td>8,080</td></tr></table> <p>The actual salary fund of the Company's employees is re-determined according to the provisions of Circular 26/2016/TT-BLDTBXH dated September 01, 2016 of the Ministry of Labor, Invalids and Social Affairs.</p> <p>3. Approve the planned salary fund of the Company Director in 2024. Determined on the basis of applying Decree No. 52/2016/ND-CP dated June 13, 2016 of the Government and Circular 27/2016/TT-BLDTBXH dated September 01, 2016 of the Ministry of Labor, War Invalids and Social Affairs is 262,423,200 VND (<i>Two hundred and sixty-two million, four hundred and twenty-three thousand, two hundred Vietnamese dong</i>).</p> <p>The actual salary fund of the Company Director will be re-determined according to the provisions of Circular 27/2016/TT-BLDTBXH dated September 01, 2016 of the Ministry of Labor, Invalids and Social Affairs.</p> <p>4. Approving issues related to the organization of the 2024 annual general meeting of shareholders. Including:</p> <ul style="list-style-type: none">- Congress date: April 26, 2024.- Last registration date for the list of shareholders entitled to attend the meeting: March 29, 2024- Venue: At the Company's headquarters at 76-78 Bach Dang, Da Nang- Approving the 2024 Annual General Meeting of Shareholders' Agenda including contents under the authority of the General Meeting of Shareholders.- Through reports submitted to the General Meeting of Shareholders on issues within the authority of the General Meeting of Shareholders.		<i>Unit: million VND</i>	- Total revenue and income	80,000	- Total cost excluding salary	64,167	- Profit before tax	6,833	- Submit to the budget	3,500	- Fixed labor	77 people	- Salary fund plan for 2024	8,080
	<i>Unit: million VND</i>																
- Total revenue and income	80,000																
- Total cost excluding salary	64,167																
- Profit before tax	6,833																
- Submit to the budget	3,500																
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- Salary fund plan for 2024	8,080																
03	11/NQ/HĐQT	26/04/2024	<p>Pursuant to the Resolution of the General Meeting of Shareholders dated April 26, 2024 approving the payment of 2023 cash dividends to shareholders as follows:</p> <ul style="list-style-type: none">- Last registration date: 17/05/2024														

			<ul style="list-style-type: none"> - Implementation rate for shares: 22%/share (1 share receives 2,200 VND) - Payment date: 05/29/2024 - Place of implementation: <ul style="list-style-type: none"> + For deposited securities: Owners complete procedures to receive dividends at depository members where depository accounts are opened. + For unregistered securities: Owners complete procedures to receive dividends at the Office of Danang Books and Educational Equipment Joint Stock Company on working days of the week starting from May 29, 2024 and present identification documents.
04	12/NQ/HĐQT	14/08/2024	<p>Approval of the Financial Report for the first 6 months of 2024, ending on June 30, 2024, audited by ECOVIS AFA Vietnam Auditing - Appraisal And Consulting Company Limited. The main business performance indicators for the first 6 months of 2024 are as follows:</p> <p style="text-align: right;"><i>Unit: VND</i></p> <ul style="list-style-type: none"> - Net revenue 35,135,965,663 - Total profit before tax 2,733,026,061 - Corporate income tax 599,515,605 - Total profit after tax 2,133,510,456
05	13/NQ/HĐQT	18/09/2024	<ul style="list-style-type: none"> - Approval of loans and guarantees at BIDV Da Nang to serve production and business activities according to the credit limit. - Approval of loan security measures. - Appointment of Mr. Nguyen Van Can - Deputy Chairman of the Board of Directors and Director of the Company to negotiate, approve, sign and execute contracts and documents related to loans and mortgages
06	14/NQ/HĐQT	18/10/2024	<ul style="list-style-type: none"> - Approval of termination of lease and investment in the project of printing textbooks and packaging at Hoa Cam Industrial Park, Cam Le District, Da Nang City.

07	15/NQ/HĐQT	28/11/2024	<p>Approval of the 2025 Business Production Plan with the following main targets:</p> <p style="text-align: right;"><i>Unit: million VND</i></p> <ul style="list-style-type: none"> - Net revenue 80,000 - Total profit before tax 6,833 - Corporate income tax 1,500 - Total profit after tax 5,333 - Dividend on charter capital 16% <p>Agree on the price of transferring the right to lease land and invest in building a factory for printing textbooks and packaging at Hoa Cam Industrial Park, Cam Le District, Da Nang City at VND 2,000,000,000 (<i>Two billion Vietnamese dong</i>).</p> <p>Approve the Internal Audit Plan for 2025 submitted by the Internal Audit Board.</p> <p>Agree on transferring the right to lease land at Lot C3, Hoa Cam Industrial Park, Cam Le District, Da Nang City to Dinco Engineering and Construction Corporation with a transfer price of VND 2,000,000,000 (<i>Two billion Vietnamese dong</i>).</p>
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III. Supervisory Board:

1. Information about Supervisory Board (SB) members:

The Supervisory Board for the 2022-2027 term was elected at the General Meeting of Shareholders on April 27, 2022. The Supervisory Board has 3 members. Including:

No.	Supervisory Board	Position	Date of commencement as a member of the Supervisory Board	Professional qualifications
1	Huynh Nguyen Van	Head of Supervisory Board	April 22, 2017	Bachelor of Accounting
2	Khuong Tinh	Member of the Board of Directors	April 22, 2017	Bachelor of Laws
3	Nguyen Thi Thao	Member of the Board of Directors	April 22, 2017	Bachelor of Economics

2. Supervisory Board Meetings:

In 2024, in addition to meetings with the Board of Directors, the Supervisory Board met 3 times. The Supervisory Members of the Board of Directors attended 100% of the meetings.

No.	Supervisory Board	Number of meetings attended	Meeting attendance rate	Voting ratio	Reason for not attending
1	Mr. Khuong Tinh	3/3	100%	100%	Attend enough
2	Mrs. Nguyen Thi Thao	3/3	100%	100%	Attend enough
3	Mr. Huynh Nguyen Van	3/3	100%	100%	Attend enough

3. Supervisory activities of the Supervisory Board over the Board of Directors, Executive Board and shareholders:

The Supervisory Board's supervision activities over the Board of Directors, the Executive Board and shareholders include: supervising compliance with the Law on Enterprises, the Law on Securities, the Company Charter, Resolutions of the General Meeting of Shareholders, Resolutions of the Board of Directors; supervising compliance with accounting work, financial situation; supervising the implementation of information disclosure according to regulations of the State Securities Commission; supervising the implementation of internal regulations.

The Supervisory Board' supervision activities over the Board of Directors, Executive Board and shareholders are facilitated by the Board of Directors, Executive Board and functional departments, and provided with full information.

The Supervisory Board has prepared the 2023 audit report and selected an auditor for the 2024 financial statements to submit to the 2024 shareholders' meeting for approval.

During the period, the Supervisory Board also examined and reviewed the truthfulness, reasonableness and legality of the Financial Reports for the fourth quarter of 2023, first quarter of 2024, second quarter of 2024 and third quarter of 2024 prepared by the Company.

The Supervisory Board and the independent auditor of the 2024 financial statements participated in the inventory of the Company's assets and goods as of December 31, 2024.

4. Coordination of activities between the Supervisory Board and the activities of the Board of Directors, the Executive Board and other managers:

The Supervisory Board is invited by the Board of Directors to attend all meetings of the Board of Directors. Attending meetings with the Board of Directors is also a form of the Board of Directors reporting on its activities and consulting the Supervisory Board in the process of making resolutions. Documents of Board of Directors meetings and resolutions of the Board of Directors are sent to the Supervisory Board. The Board of Directors' opinions on the implementation of the

Company's tasks and business goals are considered, recorded and responded to in full by the Board of Directors.

The Executive Board has 2 members, both of whom participate in the Board of Directors, so the coordination between the Supervisory Board, the Board of Directors and the Board of Directors is carried out conveniently and effectively.

The Supervisory Board coordinated with the Board of Directors to successfully organize the 2024 Annual General Meeting of Shareholders on April 26, 2024 and proposed the selection of an audit unit to audit the Company's financial statements. In addition, the Supervisory Board, together with the independent audit unit selected to audit the 2023 financial statements, participated in the appraisal of the 2023 financial statements submitted by the Company's Board of Directors, agreed with the reported figures and assessed that no abnormalities were detected.

In 2024, the Supervisory Board assessed that there was nothing unusual in the operations of the Board of Directors and the Board of Management.

5. Other activities of the Supervisory Board: Collecting information, receiving petitions and complaints from shareholders: In 2024, the Supervisory Board did not receive any complaints from shareholders and employees about the Company's operations.

IV. Board of Directors:

The Company's Board of Directors was appointed by the Board of Directors for the 2022-2027 term on April 27, 2022. The Executive Board of Directors in 2024 is also the Board of Directors as of the date of this report.

The Board of Directors has 2 members:

No.	Member of the Board of Directors	Date of birth	Professional qualification	Date of appointment
1	Director: Nguyen Van Can	08/04/1955	Bachelor of Economics	27/04/2022
2	Deputy Director: Hoang Ngoc Loc	28/03/1972	Bachelor of Economics	27/04/2022

V. Chief Accountant:

The Company's Chief Accountant was appointed by the Board of Directors for the 2022-2027 term on April 27, 2022.

Full name	Date of birth	Professional qualification	Date of appointment
Chief Accountant: Le Manh	28/03/1968	Bachelor of Accounting	27/04/2022

VI. Training on corporate governance:

Members of the Board of Directors, members of the Supervisory Board, Executive Director, Information Disclosure Officer, and Company Secretary have all attended corporate governance training courses.

VII. List of related persons of the company and transactions of related persons of the company with the company itself:

1. List of related persons of the company:

(See pages 11 to 14, presented horizontally, accompanying this report)

2. Transactions between the company and related persons of the company; or between the company and major shareholders, insiders, and related persons of insiders:

(See pages 14-15, presented horizontally, attached to this report)

3. Transactions between insiders of a company, related persons of insiders and subsidiaries, companies controlled by the company:

The company currently has no subsidiaries or controlling interests.

4. Transactions between the company and other entities:

4.1. Transactions between the company and companies in which members of the Board of Directors, members of the Supervisory Board, Directors and other managers have been and are founding members or members of the Board of Directors, Executive Directors within the past three (03) years (up to the time of reporting): see section VII.2 *(page 15, presented horizontally, attached to this report)*.

4.2. Transactions between the company and companies in which related persons of members of the Board of Directors, members of the Supervisory Board, Directors and other managers are members of the Board of Directors or Executive Directors: see section VII.2 *(page 15, presented horizontally, attached to this report)*.

4.3. Other corporate transactions that may bring material or immaterial benefits to members of the Board of Directors, members of the Supervisory Board, the Executive Director and other managers: none.

VIII. Stock transactions of insiders and related persons of insiders:

1. List of insiders and related persons of insiders:

(See pages 15 to 26, presented horizontally, accompanying this report)

2. Transactions of insiders and related persons of insiders on the company's shares in 2024 have no transactions.

IX. Other notable issues: None.

Recipients:

- The State Securities Commission
- Hanoi Stock Exchange
- Archive

**ON BEHALF OF BOARD OF DIRECTORS
VICE CHAIRMAN**



Nguyen Van Can

VII.1. List of Related Persons of the Company:

(Attached to the 2024 Corporate Governance Report of Danang Books and School Equipment Joint Stock Company, stock code: BED)

No	Name of Individual	Securities Trading Account	Position in the Company	ID Card/Passport/Business Registration No., Date of Issue, Place of Issue	Address	Start Date of Being a Related Person	End Date of Being a Related Person	Reason	Relationship with the Company
1	Huynh Phuoc Huyen Vy		Chairman of the Board of Directors			22 April 2017		Related person since 22 April 2017. Insider since 11 April 2020. Chairman of the Board of Directors since 31 July 2020.	Insider
2	Nguyen Van Can		Vice Chairman of the Board of Directors, Director			22 April 2017		Insider starting the term on 22 April 2017, Chairman of the Board of Directors until 31 July 2020, Vice Chairman of the Board of Directors since 31 July 2020.	Insider
3	Le Truong Ky		Member of the Board of Directors			22 April 2017		Insider starting the term	Insider
4	Le Anh Long		Member of the Board of Directors, Member of the Internal Audit Department			17 November 2017		Insider starting the term	Insider
5	Hoang Ngoc Loc		Member of the Board of Directors, Deputy Director, Member of the			22 April 2017		Insider starting the term	Insider

12	Dinco Engineering and Construction Corporation			0400461301, 25/03/2004, Sở KHĐT Đà Nẵng	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	22 April 2017	Related person	Under common control (Insider as Chairman- Member of the Board of Directors and concurrently General-Deputy General Director, Chief Accountant).
13	Dufago Chu Lai Concrete Joint Stock Company			4000883440, 04 July 2013, Department of planning and investment of Quang Nam	Tam Hiep Industrial and Port Logistics Zone, Tam Hiep Commune, Nui Thanh District, Quang Nam Province	11 April 2020	Related person	Under common control (Insider as Chairman of the Board of Directors).
14	Din Capital Investment Group Joint Stock Company			0401333013, 18 Octo 2010, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City	22 April 2017	Related person	Under common control (Insider as Chairman- Member of the Board of Directors, Head of the Supervisory Board, Deputy General Director).
15	Plutus Vietnam Investment Limited Company			0401928878, 05 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	05 October 2018	Related person	Under common control (Insider as Chairman of the Members' Council and concurrently General Director, contributing member).
16	FIDI Construction Corporation			0400442891, 17 March 2003, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	22 April 2017	Related person	Under common control (Insider as a major shareholder).

17	Komiyama Vietnam Joint Stock Company			0401779601, 27 July 2016, Department of planning and investment of Da Nang	No. 24 Hoa Minh, Hoa Minh Ward, Lien Chieu District, Da Nang City	22 April 2017	Related person	Under common control (Insider as a major shareholder).
18	Dac Project Management Joint-Stock Company			0400662632, 16 October 2008, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	22 April 2017	Related person	Under common control (Insider as a major shareholder).
19	Rofadi One Member Company Limited			0402080774 25 January 2021, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City	23 April 2021	Related person	Under common control (Insider as Company Chairman).
20	Ditechco Mechanical Electrical Incorporation			0401941318 04 December 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	13 July 2023	Related person	Under common control (Insider as Chairman of the Board of Directors and a major shareholder).
21	Elite House Real Estate incorporation			0401933814, 25 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	13 July 2023	Related person	Under common control (Insider as Chairman of the Board of Directors).
22	Nguyen Huy Company Limited			0400456044, 12 July 2005, Department of planning and investment of Da Nang	Road No. 11, Hoa Cam Industrial Park, Da Nang	01 January 2021	Related person	Related person is an insider of this organization.
23	Go-Working Company Limited			0401860235, 27 October 2017, Department of planning and investment of Da Nang	76-78 Bach Dang, Da Nang	01 January 2021	Related person	Related person is an insider of this organization.

VII.2 Transactions Between the Company and Related Parties; or Between the Company and Major Shareholders, Insiders, and Related Persons of Insiders (Attached to the 2024 Corporate Governance Report of DANANG BOOKS AND SCHOOL EQUIPMENT JOINT STOCK COMPANY, stock code: BED)

No	Name of Related Organization (BLQ))	Relationship with the Company	Business Registration Certificate Number, Date of Issue, Place of Issue	Headquarters Address	Thời điểm giao dịch	Board of Directors Resolution Number for Approval	Details, Quantity, and Total Transaction Value	Note
1	Nguyen Huy Company Limited	Mr. Thai Van May, a major shareholder owning >10% of shares, brother-in-law of Vice Chairman of the Board of Directors Nguyen Van Can, serves as the Director of Related Organization.	0400456044 01 August 2003 Da Nang	Road No. 11, Hoa Cam Industrial Park, Cam Le District, Da Nang	Year 2024	Resolution No. 10.1/NQ/HDQT dated 07 March 2024	Related Organization purchased general goods, total transaction value: 0 VND. Related Organization sold general goods (paper, notebooks), total transaction value: 1,516,681,017 VND.	
2	Dinco Engineering and Construction Corporation	Mr. Le Truong Ky, a member of the Company's Board of Directors, serves as Chairman of the Board of Directors and General Director of Related Organization. Mrs. Huynh Phuoc Huyen Vy, Chairman of the Company's Board of Directors, serves as a member of the Board of Directors and Deputy General Director of Related Organization.	0400461301 25 March 2004 Da Nang	76-78 Bach Dang, Hai Chau District, Da Nang	Year 2024	Resolution No. 10.1/NQ/HDQT dated 07 March 2024	Related Organization purchased general goods, transaction value: 160,539,600 VND. Related Organization acquired the transfer of land lease rights and liquidated factory assets, transaction value: 2,200,000,000 VND.	
3	Din Capital Investment Group Joint Stock Company	Mr. Le Truong Ky, a member of the Company's Board of Directors, serves as Chairman of the Board of Directors of Related Organization. Mrs. Huynh Phuoc Huyen Vy, Chairman of the Company's Board of Directors, serves as a member of the Board of Directors of Related Organization.	0401333013 18 October 2010 Da Nang	233 Dien Bien Phu, Thanh Khe District, Da Nang	Year 2024	Resolution No. 10.1/NQ/HDQT dated 07 March 2024	Related Organization leased premises for office use, total revenue: 1,374,109,091 VND. Related Organization purchased general goods, total transaction value: 0 VND.	

4	Go-Working Company Limited	Mrs. Tran Dinh Phuong Ngon, daughter-in-law of Vice Chairman of the Board of Directors Nguyen Van Can, serves as Director of Related Organization.	0401860235 27 October 2017 Da Nang	76-78 Bach Dang, Hai Chau District, Da Nang	Year 2024	Resolution No. 10.1/NQ/HDQT dated 07 March 2024	Related Organization purchased general goods, total transaction value: 660,455 VND.
					Year 2024	Resolution No. 10.1/NQ/HDQT dated 07 March 2024	Related Organization leased premises for office use, total revenue: 868,573,020 VND.

VIII.1. List of Insiders and Related Persons of Insiders

(Attached to the 2024 Corporate Governance Report of Danang Books and School Equipment Joint Stock Company, Stock Code: BED)

No,	Names of Individuals	Securities Trading Accounts	Positions in the Company	ID Card/Business Registration Number, Date, and Place of Issuance	Address	Number of Shares Owned as of December 31, 2024	Percentage of Shares Owned as of December 31, 2024	Notes
1	Huynh Phuoc Huyen Vy		Chairman of the Board of Directors			500.000	16,67%	
1.01	Le Truong Ky		Member of the Board of Directors			1.111.880	37,06%	Husband
1.02	Le Hoang Ky Nam					0	0,00%	Son
1.03	Le Quoc Truong Nguyen					0	0,00%	Son
1.04	Le Quoc Hoang Ky					0	0,00%	Son
1.05	Huyen Ton Nu Thi Hao					0	0,00%	Biological Mother
1.06	Nguyen Thi Dang					0	0,00%	Mother-in-law
1.07	Huynh Phuoc Bao Binh					0	0,00%	Brother
1.08	Tran Thi Lan Thao					0	0,00%	Sister-in-law

1.09	Huynh Phuoc Huyen Van						0	0,00%	Sister
1.10	Pham Minh Duc						0	0,00%	Brother-in-law
1.11	Huynh Phuoc Bao Nguyen						0	0,00%	Younger Brother
1.12	Phan Thi Tuyet Van						0	0,00%	Younger Sister-in-law
1.13	Huynh Phuoc Bao Hoang						0	0,00%	Younger Brother
1.14	Nguyen Phuong Tram						0	0,00%	Younger Sister-in-law
1.15	Dinco Engineering and Construction Corporation			0400461301, 25 March 2004, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City		0	0,00%	Insider is a Board of Directors Member and Vice General Director
1.16	Dufago Chu Lai Concrete Joint Stock Company			4000883440, 04 July 2013, Department of planning and investment of Quang Nam	Tam Hiep Port Industrial Park and Logistics, Tam Hiep Commune, Nui Thanh District, Quang Nam Province		0	0,00%	Insider is the Chairman of the Board of Directors
1.17	Din Capital Investment Group Joint Stock Company			0401333013, 18 October 2010, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City		0	0,00%	Insider is a Board of Directors Member
1.18	Plutus Vietnam Investment Limited Company			0401928878, 05 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City		0	0,00%	Insider is a Capital Contributor
1.19	FIDI Construction Corporation			0400442891, 17/03/2003, Sở KHĐT Đà Nẵng	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City		0	0,00%	Insider is a Major Shareholder
1.20	Komiyama Vietnam Joint Stock Company			0401779601, 27 July 2016, Department of planning and investment of Da Nang	No. 24 Hoa Minh, Hoa Minh Ward, Lien Chieu District, Da Nang City		0	0,00%	Related Person (Husband) is a Major Shareholder
1.21	Dac Project Management Joint-Stock Company			0400662632, 16 October 2008, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City		0	0,00%	Insider is a Capital Contributor

1.22	Rofadi One Member Company Limited			0402080774, 25 January 2021, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City	0	0,00%	Insider is a Company Chairman
1.23	Ditechco Mechanical Electrical Incorporation			0401941318, 04 December 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Insider is the Chairman of the Board of Directors and Major Shareholder
1.24	Elite House Real Estate incorporation			0401933814, 25 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Insider is the Chairman of the Board of Directors
2	Nguyen Van Can			Vice Chairman of the Board of Directors, Director		714.395	23,81%	Insider is a Term Member 2022-2027
2.01	Nguyen Kiem					0	0,00%	Biological Younger Brother
2.02	Nguyen Van Hung					11.000	0,37%	Biological Younger Brother
2.03	Nguyen Thi Dien					4.520	0,15%	Biological Younger Sister
2.04	Nguyen Thi Yen					0	0,00%	Biological Younger Sister
2.05	Nguyen Thi Thanh Thu					0	0,00%	Biological Younger Sister
2.06	Nguyen Van Hiep					0	0,00%	Biological Younger Brother
2.07	Nguyen Thi Liem					0	0,00%	Biological Younger Sister
2.08	Nguyen Thi Chinh					0	0,00%	Biological Younger Sister
2.09	Nguyen Thi Hoa					0	0,00%	Biological Younger Sister
2.10	Huynh Thi Anh					0	0,00%	Biological Mother

2.11	To Thi Chin						0	0,00%	Wife
2.12	Nguyen Thi Huyen Vi						0	0,00%	Biological Daughter
2.13	Nguyen Van Huy						0	0,00%	Biological Son
2.14	Nguyen Thi Sao Ly						0	0,00%	Biological Daughter
2.15	Bui Thi Anh Lien						0	0,00%	Younger Sister-in-law
2.16	Tran Thai Thuan						2.500	0,08%	Younger Sister-in-law
2.17	Vo Thanh Long						0	0,00%	Younger Brother-in-law
2.18	Thai Van May						351.690	11,72%	Younger Brother-in-law
2.19	Ho Ha						0	0,00%	Younger Brother-in-law
2.20	Pham Thai Man Nhu						0	0,00%	Younger Sister-in-law
2.21	Nguyen Trong Tho						0	0,00%	Younger Brother-in-law
2.22	Tran Dinh Phuong Ngon						0	0,00%	Daughter-in-law
2.23	David Jepson						0	0,00%	Son-in-law
2.24	Nguyen Ngoc Tuan						0	0,00%	No longer a son-in-law
2.25	Nguyen Huy Company Limited			0400456044, 12 July 2005, Department of planning and investment of Da Nang	Road No. 11 Hoa Cam Industrial Park, Da Nang		0	0,00%	Younger Brother-in-law of the Insider is a Director
2.26	Go-Working Company Limited			0401860235, 27 Octo 2017, Department of planning and investment of Da Nang	76-78 Bach Dang, Da Nang		0	0,00%	Daughter-in-law of the Insider is a Director

3	Le Trung Ky		Member of the Board of Directors			Insider (NNB) for the 2022-2027 term	37,06%	1.111.880	37,06%	Insider (NNB) for the 2022-2027 term
3.01	Huynh Phuoc Huyen Vy		Chairman of the Board of Directors			Wife	16,67%	500.000	16,67%	Wife
3.02	Le Hoang Ky Nam					Son	0,00%	0	0,00%	Son
3.03	Le Quoc Trung Nguyen					Son	0,00%	0	0,00%	Son
3.04	Le Quoc Hoang Ky					Son	0,00%	0	0,00%	Son
3.05	Nguyen Thi Dang					Mother	0,00%	0	0,00%	Mother
3.06	Huyen Ton Nu Thi Hao					Mother-in-law	0,00%	0	0,00%	Mother-in-law
3.07	Tra Thi Khoi					Older Sister	0,00%	0	0,00%	Older Sister
3.08	Le Trung Giang					Older Brother	0,00%	0	0,00%	Older Brother
3.09	Le Thanh Truyen					Older Brother	0,00%	0	0,00%	Older Brother
3.10	Le Thi Mai Trang					Older Sister	0,00%	0	0,00%	Older Sister
3.11	Dinco Engineering and Construction Corporation			0400461301, 25 March 2004, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	Insider is the Chairman of the Board of Directors cum General Director	0,00%	0	0,00%	Insider is the Chairman of the Board of Directors cum General Director
3.12	Din Capital Investment Group Joint Stock Company			0401333013, 18 October 2010, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City	Insider is the Chairman of the Board of Directors	0,00%	0	0,00%	Insider is the Chairman of the Board of Directors
3.13	Plutus Vietnam Investment Limited Company			0401928878, 05 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	Insider is the Chairman of the Members' Council cum General Director	0,00%	0	0,00%	Insider is the Chairman of the Members' Council cum General Director

3.14	Komiyama Vietnam Joint Stock Company			0401779601, 27 July 2016, Department of planning and investment of Da Nang	No. 24 Hoa Minh Ward, Lien Chieu District, Da Nang City	0	0,00%	Insider is a major shareholder
3.15	Dac Project Management Joint-Stock Company			040062632, 16 October 2008, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Related Party (wife) is a major shareholder
3.16	FI DI Construction Corporation			0400442891, 17 March 2003, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Related Party (wife) is a major shareholder
3.17	Ditechco Mechanical Electrical Incorporation			0401941318, 04 December 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Insider is the Chairman of the Board of Directors and a major shareholder
3.18	Elite House Real Estate incorporation			0401933814, 25 October 2018, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City	0	0,00%	Insider is the Chairman of the Board of Directors
4	Le Anh Long			Member of the Board of Directors		15.000	0,50%	Insider for the 2022-2027 term
4.01	Mai Ngoc Thu Tam					0	0,00%	Wife
4.02	Le Anh Chuong					0	0,00%	Son
4.03	Le Mai Linh Khuong					0	0,00%	Daughter
4.04	Hoang Thi Bich					0	0,00%	Biological mother
4.05	Mai Ngoc Suong					0	0,00%	Father-in-law
4.06	Le Thi Thu Trang					0	0,00%	Mother-in-law
4.07	Le Thi Len					0	0,00%	Younger Sister

4.08	Hoang Kim Son						0	0,00%	Younger Brother-in-law
4.09	Le Van Linh						0	0,00%	Younger brother
4.10	Nguyen Hai Yen						0	0,00%	Younger Sister-in-law
4.11	Le Thi Lua						0	0,00%	Younger sister
4.12	Nguyen Cong Kien						0	0,00%	Younger Brother-in-law
4.13	Dinco Engineering and Construction Corporation			0400461301, 25 March 2004, Department of planning and investment of Da Nang	76-78 Bach Dang, Hai Chau 1 Ward, Hai Chau District, Da Nang City		0	0,00%	Insider is the Chief Accountant
4.14	Din Capital Investment Group Joint Stock Company			0401333013, 18 October 2010, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City		0	0,00%	Insider is the Head of the Supervisory Board
5	Hoang Ngoc Loc			Member of the Board of Directors, Vice Director			15.700	0,52%	Insider for the 2022-2027 term
5.01	Hoang Thi Ngoc Anh						0	0,00%	Biological Older sister
5.02	Hoang Thi Ngoc Huong						0	0,00%	Biological Older sister
5.03	Hoang Thi Ngoc Hoa						0	0,00%	Biological Older sister
5.04	Hoang Ngoc Phuc						0	0,00%	Biological Older brother
5.05	Hoang Ngoc Phuong						0	0,00%	Biological Older brother
5.06	Hoang Thi Ngoc Hanh						0	0,00%	Biological Older sister
5.07	Hoang Ngoc Tho						0	0,00%	Younger brother

5.08	Hoang Thi Ngoc Diep						0	0,00%	Younger sister
5.09	Dam Thi Thu Yen						0	0,00%	Wife
5.10	Dam Quang Y						0	0,00%	Father-in-law
5.11	Hoang Thi Lap						0	0,00%	Mother-in-law
5.12	Truong Van Sinh						0	0,00%	Older brother-in-law
5.13	Lam Ngoc Dung						0	0,00%	Older brother-in-law
5.14	Nguyen Thanh Hai						0	0,00%	Older brother-in-law
5.15	Nguyen Doan Vinh Te						0	0,00%	Younger brother-in-law
5.16	Truong Thi Phuong Dung						0	0,00%	Older sister-in-law
5.17	Nguyen Thi Tra My						0	0,00%	Younger sister-in-law
5.18	Hoang Ngoc Bao Khanh						0	0,00%	Son
5.19	Hoang Ngoc Bao Tien						0	0,00%	Daughter
6	Khuong Tinh				Member of the Supervisory Board		48.260	1,61%	Insider for the 2022-2027 term
6.01	Pham Thi Le						0	0,00%	Wife
6.02	Khuong Thi Thao Nguyen						0	0,00%	Biological daughter

6.03	Khuong Quynh Linh						0	0,00%	Biological daughter
6.04	Khuong Gia Khoa						0	0,00%	Biological son
7	Nguyen Thi Thao	304004054	Member of the Supervisory Board				10.000	0,33%	Insider for the 2022-2027 term
7.01	Dao Xuan Tuan						0	0,00%	Husband
7.02	Dao Thi Thao Linh						0	0,00%	Daughter
7.03	Dao Thao My						0	0,00%	Young child
7.04	Tran Thi Quy						0	0,00%	Mother
7.05	Nguyen Xuan Thanh						0	0,00%	Older brother
7.06	Nguyen Thi Bich Thuan						0	0,00%	Younger sister
7.07	Le Thi Mau						0	0,00%	Mother-in-law
7.08	Doan Quach My Hanh						0	0,00%	Older sister-in-law
7.09	Tran Quang Chinh						0	0,00%	Younger brother-in-law
7.10	Din Capital Investment Group Joint Stock Company			0401333013, 18 October 2010, Department of planning and investment of Da Nang	233 Dien Bien Phu, Hoa Khe Ward, Thanh Khe District, Da Nang City		0	0,00%	Insider is the Deputy General Director
8	Huynh Nguyen Van		Head of the Supervisory Board				18.860	0,63%	Insider for the 2022-2027 term
8.01	Pham Thi Cam Van						0	0,00%	Wife
8.02	Huynh Pham Dang Nguyen						0	0,00%	Biological son

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8.03	Huynh Pham Anh Quan						0	0,00%	Biological son
8.04	Huynh Thanh Long						0	0,00%	Biological father
8.05	Nguyen Thi Phuoc To						0	0,00%	Biological mother
8.06	Pham Long						0	0,00%	Father-in-law
8.07	Huynh Thanh Khoa						0	0,00%	Biological older brother
8.08	Nguyen Thi Thu Ha						0	0,00%	Older sister-in-law
8.09	Huynh Nguyen Da Uyen						0	0,00%	Biological younger sister
8.10	Ha Hoa Cuong						0	0,00%	Younger brother-in-law
8.11	Huynh Nguyen Van Thuy						0	0,00%	Biological younger brother
8.12	Tran Huy Duc						0	0,00%	Younger brother-in-law
9	Le Manh			Chief Accountant, Information Disclosure Officer, Corporate Governance Officer, Secretary			25	0,00%	Insider for the 2022-2027 term
9.01	Tran Thi Tu Quynh						5	0,00%	Wife
9.02	Le Tran Phat						0	0,00%	Son
9.03	Le Tran Le						0	0,00%	Daughter
9.04	Le Viet Cuong						0	0,00%	Older brother

9.05	Le Thi Viet Huong					0	0,00%	Older sister
9.06	Le Thi Hien					0	0,00%	Older sister
9.07	Le Sang					0	0,00%	Older brother
9.08	Tran Uy					0	0,00%	Father-in-law
9.09	Nguyen Thi Thuong					0	0,00%	Mother-in-law(Deceased)
9.10	Vo Thi Thu					0	0,00%	Older sister-in-law
9.11	Nguyen Thanh Sang					0	0,00%	Older brother-in-law (Deceased)
9.12	Nguyen Thi Hanh					0	0,00%	Older sister-in-law
9.13	Ho Le Thuy Vy					0	0,00%	Daughter-in-law
10	Khuong Thi Thao Nguyen			Member of the Internal Audit Department		0	0,00%	Appointed from 18 August 2023
11.01	Khuong Tinh			Member of the Audit Department		48.260	1,61%	Father
11.02	Pham Thi Le					0	0,00%	Mother
11.03	Khuong Quynh Linh					0	0,00%	Biological younger sister
11.4	Khuong Gia Khoa					0	0,00%	Biological younger brother

