

VIGLACERA DONG TRIEU  
JOINT STOCK COMPANY

Number: *M...*/TB - DTC

*Regarding: Explanation according to Official  
Dispatch No. 56/QD-SGDHN of Hanoi Stock  
Exchange*

SOCIALIST REPUBLIC OF VIETNAM  
Independence – Freedom – Happiness

*Dong Trieu, January 20, 2025*

**Dear: Hanoi Stock Exchange**

Viglacera Dong Trieu Joint Stock Company, stock code DTC, has received official dispatch No. 56/QD-SGDHN dated February 2, 2024 from the Hanoi Stock Exchange requesting explanation and information disclosure for stocks. DTC is placed on warning. Viglacera Dong Trieu Joint Stock Company would like to explain as follows:

1. Explain the cause:

In the quarter IV 2024, due to the impact of the global economic recession, product consumption is facing many difficulties, goods are sold slowly, inventory prices are high, and input material prices are still at low levels. high such as: Coal, oil... In addition, interest costs are also a burden for the Company when goods are consumed slowly. The selling price is not enough to cover costs. Besides, the Company was also greatly affected by storm No. 3 (Yagi) and flooding in Hong Phong Ward, Dong Trieu City, Quang Ninh Province. Because of the above reasons, the Company's profit in the quarter IV suffered a loss, specifically as follows:

- Profit after tax on the financial report of the quarter IV 2024 is negative:  
(7.102.170.151) VND

2. Solution plan:

To overcome this situation, Viglacera Dong Trieu Joint Stock Company has been implementing the following solutions:

- Try to quickly overcome the consequences left behind by storms and floods.

- Proactively apply solutions to implement production and business plans to adapt to new situations to suit the Company's reality.

- Focus on expanding product consumption markets to increase revenue, reduce inventory, and focus on diversifying products to meet market needs.

- Minimize costs and lower product prices to bring efficiency to the Company's production and business processes.
- Recommend banks to support reducing lending interest rates with the Company to reduce financial costs.
- Actively negotiate with partners to reduce input material prices and reschedule debts such as: Coal, oil....
- Rearrange the indirect team to be lean and realistic.

With the above solutions, Viglacera Dong Trieu Joint Stock Company believes that production and business results will gradually improve, the Company will gradually overcome the difficult period and soon overcome the warning situation for DTC stocks in 2025.

**Place of receipt:**

- As above
- Board of Directors, Supervisory Board (to report)
- Save Company

**LEGAL REPRESENTATIVE**

(signature, full name, stamp)



GIÁM ĐỐC CÔNG TY  
*Vương Văn Sáng*